2009

PRINCIPLES OF MANAGEMENT

Paper: 1.4

Full Marks: 80

Time: Three hours

The figures in the margin indicate full marks for the questions.

- 1. Write short notes on *any two* of the following: $4\times2=8$
 - (a) Top level management.
 - (b) Recruitment from within.
 - (c) Downward communication.
 - (d) Psychic Motivation.
 - 2. Explain in brief:

 $2 \times 5 = 10$

(a) The principle of Scalar chain.

Contd.

- (b) The formal authority.
- (c) The principle of Stability of tenure
- (d) Two advantages of delegation of mills
- (e) Two examples of financial incentive
- 3. Elucidate any four of the following statem
 - (a) 'Management is a discipline'.
 - (b) 'Planning is an intellectual process
 - (c) 'Co-ordination is the essent Management'.
 - (d) 'Authority can be delegated responsibility is not'.
 - (e) 'Planning and Control are the insulation twins of management'.
 - (f) 'Magic power of liquid cash is important motivator'.
- 4. Write short answers to the following que
 - (a) What do you mean by Solo Management?

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- (b) What is staffing?
- What is management by exception?
 - (d) What is span of control?
- What is job enrichment?
 - Describe the main elements of human relations approach to management.

Or shooty of motivation. How

Define Organisation. What are its basic principles?

What do you mean by Planning? Explain the various steps involved in planning process.

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Or

What do you understand by decision-making? What are its basic characteristics?

What is meant by 'leadership'? What are its important characteristics?

What is leadership? Discuss various styles of leadership.

8. How would you define motivation in an organisation? Set out the importance of motivation in an organisation.

Or

Examine Maslow's theory of motivation. How does this theory help managers in motivating employees?