47(1) PRMN 1.4

## 2012

## PRINCIPLES OF MANAGEMENT

Paper: 1.4

Full Marks - 80

Time - Three hours

The figures in the margin indicate full marks for the questions.

- 1. (A) Fill in the gaps with appropriate words:  $1 \times 5 = 5$ 
  - (i) The responsibility of a does not decrease with delegation.
  - (ii) Gang plank implies communication.
  - (iii) Line organisation represents relationship.
  - (iv) Planning is an process.
  - (v) is known as father of MBO technique.

[Turn over

- (B) Find out the correct answer: 1×2=
  - (a) Bureaucratic Model was developed by
    - (i) Elton Mayo
    - (ii) Max Webber
    - (iii) F. W. Taylor
  - (b) Division of work promotes
    - (i) specialisation
    - (ii) inefficiency
    - (iii) wastage
- (c) State whether true or false: 1×3=3
  - (i) Network technique is used for preparing and controlling the project activities.
  - (ii) Modern organisation theory was developed in 1947.
  - (iii) Controls provide a basis for future action.

(2)

Explain any five in brief:  $2\times 5=10$ 

- (a) Bench marking
- (b) Organisation chart
- (c) Productwise departmentation
- (d) Reengineering
- (e) Esprit de corps
- (f) Unity of Direction
- (g) Human Resource Planning.
- Answer any four questions from the following:
  - (a) Is management an art or science? Discuss.
  - (b) What are the advantages of departmentation?
  - (c) Describe the nature of autocratic and democratic styles of leadership.
  - (d) Explain the functions of middle management.
  - (e) State the importance of staffing function in an organisation.
  - (f) State the factors improving morale.

- 4. Distinguish between any two:
- 8×2=16
- (a) Management and Administration
- (b) Line organisation and Staff organisation
- (c) Formal and Informal organisation
- (d) Delegation and Decentralisation.
- 5. Answer any three from the following:  $8 \times 3 = 24$ 
  - (a) What are the causes of conflict between line and staff? How can this conflict be removed?
  - (b) What do you mean by controlling? Explain various steps required in controlling process.
  - (c) What is Budgetary Control ? State three advantages and three disadvantages of Budgetary Control.
  - (d) What is meant by Co-ordination? Discuss the various techniques for achieving effective co-ordination.
- (e) What is Motivation? Critically evaluate Maslow's need hierarchy theory of motivation.
- (f) What is Planning? Explain the steps followed in a planning process.